



Reduce procurement costs

Strengthen supplier relationships

Automate review and approval cycles

Enforce supplier compliance

PROCURE-TO-PAY

Creating Strategic Supplier Relationships

As companies forge more strategic relationships with their suppliers, many are looking to revamp the procure-to-pay cycles for capital equipment, materials and contracted services. But most businesses lack the capabilities to manage the entire process in an integrated way and extend capabilities and information out to their suppliers. Instead, they rely on manual processes and workarounds that don't allow key internal personnel and suppliers to trace transactions and shipments. Without the ability to share information on purchase orders and invoices, companies can't enforce supplier compliance with shipping and invoicing policies. The results are often late payments, strained supplier relationships and higher costs due to more labor intensive receiving processes.

OneSCM™ Procure-to-Pay

OneSCM Procure-to-Pay is an on-demand solution that improves the efficiency and profitability of supplier relationships by allowing companies to automate, monitor and control each step of the process, from requisition through to payment. It creates a more collaborative environment by extending purchasing information and capabilities to all the trading partners in a supplier network. Suppliers log on to a Web portal to review, process and monitor orders and print the required shipping labels and documentation. Configurable business rules and a workflow engine simplify the review and approval of requisitions, orders, shipments and invoices. Companies can manage all equipment, material and service procurement from a single environment and reduce the likelihood of unauthorized and non-compliant purchases. Tighter control of supplier shipments also reduces handling and inventory costs.

Integration, Flexibility, Accountability

OneSCM Procure-to-Pay is delivered via a software as a service (SaaS) model that simplifies the implementation process and works with the enterprise applications already in place. Unlike many SaaS solutions, though, it offers customers the flexibility to adapt their workflows and business rules governing their processes, as their business needs evolve. As a Web-based solution, OneSCM simplifies the onboarding of existing suppliers and the addition of new suppliers to the network. The resulting visibility of supplier activity allows closer tracking of performance along key measures to eliminate bottlenecks. Timely payment of suppliers also helps companies forge stronger supplier partnerships, improve negotiating leverage and qualify for early payment discounts.

